BUSINESS OPPORTUNITIES
Investment projects
## INVESTMENT PROJECTS

### Energy

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<td>$184 m</td>
<td>2011-2017</td>
<td>Debt financing – 70%</td>
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<tr>
<td>Reconstruction and expansion of the Almaty Thermal Power Plant-1</td>
<td>$121 m</td>
<td>2011-2014</td>
<td>Debt financing – 70%</td>
</tr>
<tr>
<td>Construction of “Wind power station Erementau 51/300”</td>
<td>$155 m</td>
<td>2011-2015</td>
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<tr>
<td>Construction of “Wind power station Shelek-60”</td>
<td>$180 m</td>
<td>2011-2015</td>
<td>Debt financing – 70%</td>
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<tr>
<td>Solar Power Plant in South Kazakhstan</td>
<td>$96 m</td>
<td>11 months</td>
<td>Strategic partner, technology transfer, debt financing</td>
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### Chemical and petrochemical projects

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<tr>
<td>Production of industrial gases</td>
<td>$96 m</td>
<td>2011-2014</td>
<td>Debt financing</td>
</tr>
<tr>
<td>Production of glyphosate (herbicide)</td>
<td>$300 m</td>
<td>2012-2014</td>
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</tr>
<tr>
<td>Manufacture of plastic products in Atyrau region</td>
<td>$85 m</td>
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</tr>
<tr>
<td>Production of small-tonnage polymer products in Mangistau region</td>
<td>$36 m</td>
<td>2012-2013</td>
<td>Debt financing, strategic partner</td>
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<tr>
<td>Production of agrofabrics, spunbond, Raffia fiber, finished products in the South Kazakhstan region</td>
<td>$24 m</td>
<td>2012-2013</td>
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</tr>
<tr>
<td>Scientific Center of new catalyst for chemical industry</td>
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### Pharmaceuticals

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<tr>
<td>Reconstruction of medical plants in Semey and Pavlodar</td>
<td>$47 m</td>
<td>36 months</td>
<td>Debt financing, strategic partner (equity financing)</td>
</tr>
<tr>
<td>Construction of a full cycle plant (tablets, capsules, injectables)</td>
<td>$25 m</td>
<td>48 months</td>
<td>Debt financing, strategic partner (equity financing)</td>
</tr>
<tr>
<td>Construction of a pharmaceutical plant (production of medical goods</td>
<td>$9 m</td>
<td>36 months</td>
<td>Debt financing, strategic partner (equity financing)</td>
</tr>
<tr>
<td>and medicines)</td>
<td></td>
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</tr>
<tr>
<td>Network of pharmaceutical warehouses</td>
<td>$115 m</td>
<td>24 months</td>
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### Mining

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<tr>
<td>Western Sayak Titanium-Magnetite Project</td>
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<td>Strategic partner (equity financing)</td>
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<tr>
<td>Tuyuk-Temirlik Copper Project</td>
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<td>Eshkeolmes Gold Project</td>
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<tr>
<td>Predgorny Ketmen Gold Project</td>
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<td>2012-2018</td>
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<tr>
<td>Exploration of manganese ore (Zhaksylyk)</td>
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<td>2012-2014</td>
<td>Debt financing, strategic partner (equity financing)</td>
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<tr>
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<td>Debt financing, strategic partner (equity financing)</td>
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<tr>
<td>Boron and potassium deposit</td>
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<td>Strategic partner, technology transfer</td>
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<tr>
<td>Extraction of borate ores</td>
<td>$10-30 m</td>
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### Other projects

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<td>28 Float glass production</td>
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<td>2012-2014</td>
<td>Debt financing, strategic partner (equity financing)</td>
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<tr>
<td>29 Steel Reinforcement Bar Production Plant</td>
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<tr>
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<tr>
<td>31 Manufacturing tissue based hygiene products</td>
<td>$42.5 m</td>
<td>2013-2014</td>
<td>Debt financing, strategic partner (equity financing)</td>
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<td>32 Assembly production of elevators and elevator equipment</td>
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<td>2013-2014</td>
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<td>33 Production of air-water heat pumps</td>
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<tr>
<td>34 Production of paint products</td>
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<td>2013</td>
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<tr>
<td>35 Construction waste sorting plant in Uralsk</td>
<td>$9,5 m</td>
<td>2013</td>
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<td>36 Construction of house-building plant in Aktau</td>
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<td>2013</td>
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<td>V.</td>
<td>Other projects</td>
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Construction of counterregulator on Kerbulak hydropower plant

**Background**
- Construction of counterregulator on Kerbulak hydropower plant in Almaty region with capacity of 33 MW
- Extension of Kapshagay HPP’s installed capacity up to 112 MW
- Total project cost: $184 m
- Capital structure: equity - 30%, debt - 70%
- Implementation period: 2011 – 2017

**Key advantages**
- Meet the demand for electricity in Almaty region, replacing import from Kyrgyzstan
- Government-initiated program for attracting investments into power sector of Kazakhstan - increasing tariffs, tax holidays, off-take contracts, etc.
- High profitability due to low hydro power production costs

**Investment opportunities**
- Debt financing
Reconstruction and expansion of the Almaty Thermal Power

**Background**
- Replacement of exhausted equipment of TPP - 1 and the reduction of emissions
- Total project cost: $121 m
- Implementation period: 2011-2014

**Key advantages**
- Electric power generation - 444 m kWh, thermal energy - 724 th Gcal

**Investment opportunities**
- Debt financing
Construction of wind power station Erementau -51/300

Background
- Construction of wind power station with capacity of 50 MW
- Total project cost: $155 m
- Capital structure: equity – 30%, debt – 70%
- Implementation period: 2011-2015

Key advantages
- Sufficient profitability of the project

Investment opportunities
- Debt financing
Construction of wind power station Shelek-60

**Background**
- Construction of wind power station in the Shelek corridor, Almaty region of 60 MW
- Implementation period: 2011-2015
- Total project cost: $180 m
- Capital structure: equity – 30%, debt – 70%

**Key advantages**
- Sufficient profitability of the project

**Investment opportunities**
- Debt financing
Solar Power Plant

Background

- Total project cost: $96 m
- Capital structure: equity - 25%, debt - 75%
- Implementation period: 11 months

Key advantages

- Solar Power Plant with capacity of 50 MW in Shymkent or Taraz
- Sufficient profitability of the project

Investment opportunities

- Strategic partnership
- Transfer of technology
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Production of butadiene and synthetic rubber

Background

• Construction of the plant for the production of butadiene (104 th ton) and polybutadiene rubber (125 th ton)
• Total project cost: $1,2 bn
• Capital structure: equity - 30%, debt - 70%
• Implementation period: 2011 – 2016

Key advantages

• Creation of export-oriented production
• Diversification of economy
• Sufficient profitability of the project

Investment Opportunities

• Debt financing
• Strategic partner (equity financing, off-take), technology transfer
Production of Sodium Cyanide (NaCN)

Background

• Construction of a sodium cyanide plant
• Annual production capacity: 25 th ton/y
• Total project cost : $126 m
• Capital structure: equity - 50%, debt - 50%
• Implementation period: 2011-2014

Key advantages

• Application of most effective, environmentally-friendly technologies in HCN/NaCN production
• High value added production
• Export-oriented production
• Sufficient profitability of the project

Investment Opportunities

• Debt financing
• Strategic partner (equity financing)
Construction of Ammonia-Urea Complex

Background

• Production of urea
• Production: 226 700 ton/y
• Preliminary total project cost: $270 m
• Capital structure: equity - 40%, debt - 60%
• Implementation period: 2012-2015

Key advantages

• Production of a new product (urea)
• Creation of an export-oriented production
• Adoption and development of innovative technologies

Investment Opportunities

• Debt financing
• Strategic partner (off-take)
Production of industrial gases

**Background**

- Utilization of industrial gases and their use in ammonia and urea production
- Total project cost: $96 m
- Capital structure: debt– 50%, equity - 50% (UCC – 25,1%, Linde – 74,9%)
- Production capacity: nitrogen gas – 110 th ton/y; hydrogen gas – 23 th ton/y; carbon dioxide gas – 175 th ton/y
- Implementation period: 2011-2014

**Key advantages**

- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project
- Export oriented production
- Creation of import-substituting production
- Development of innovative technologies in the chemical industry

**Investment opportunities**

- Debt financing
Production of glyphosate (herbicide)

Background

• Project costs: $300 m
• Capital structure: debt – 50%, equity - 50%
• Capacity – 15 th ton/y
• Implementation period: 2012-2014

Key advantages

• Creation of an import substituting production
• Development of innovative technologies in the chemical industry
• Growing demand for products
• Applying modern energy-efficient and resource saving technologies
• Sufficient profitability of the project
• Export oriented production

Investment opportunities

• Debt financing
Production of plastic products in the Atyrau region

Background

- Production capacity: 42 th ton/y
- Total project cost: $85 m
- Capital structure: equity – 42%, debt – 58%
- Implementation period: 2012-2013

Key advantages

- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project
- Export oriented production

Investment opportunities

- Debt financing
- Strategic partnership (equity financing)
Production of small-tonnage polymer products

**Background**

- Production capacity: 22 ton/y
- Total project cost: $36 m
- Capital structure: equity – 50%, debt – 50%
- Implementation period: 2012-2013

**Key advantages**

- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project
- Export oriented production

**Investment opportunities**

- Debt financing
- Strategic partnership (equity financing)
Production of agrofabrics, spunbond, Raffia fiber

Background

• Production capacity:
  – agrofabrics – 3 th ton/y
  – spunbond - 5 th ton/y
  – Raffia fiber - 1 th ton/y
• Total project cost: $24 m
• Capital structure: equity – 50%, debt – 50%
• Implementation period: 2012-2013

Key advantages

• Sufficient profitability of the project
• Export oriented production

Investment opportunities

• Debt financing
• Strategic partnership (equity financing)
Scientific Center of new catalyst for chemical industry

Background

- Organization of a Scientific Center for new catalysts development for chemical and petrochemical industries
- Capital structure: equity - 15%
- Implementation period: 2012-2015

Key advantages

- A new type of catalysts for chemical and petrochemical industries
- Applying modern technologies

Investment opportunities

- Strategic partnership
- Transfer of technology
Sulphuric Acid Production Plant

Project Overview

• Production Capacity: 115 000 metric ton per year
• Total Project Cost: $46 mln.
• Financing Structure: Equity – 35%, Debt – 65%
• Project implementation period: 2012 -2014

Key advantages

• Use of modern production technologies
• Creation of new jobs
• Sufficient profitability of the project
• Development of non-energy sector of economy

Investment opportunities

• Debt financing
• Strategic partnership (equity financing)
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Romat - reconstruction of medical plants in Semey and Pavlodar

Background

• Reconstruction of medical plants in Semey and Pavlodar by pharmaceutical company Romat
• Total project cost: $46,8 m
• Capital structure: equity – 20%, debt – 80%
• Implementation period: 36 months
• Products: injection solutions

Key advantages

• Growing demand
• Creation of import-substituting productions
• Applying modern technologies
• Sufficient profitability of the project

Investment opportunities

• Debt financing
• Strategic partnership (equity financing)
Global pharm - construction of a full cycle plant

Background

• Construction of a full cycle plant by Global Pharm company
• Total project cost: $25 m
• Capital structure: equity – 20%, debt – 80% (participation of foreign investors in the authorized capital)
• Implementation period: 48 months
• Products: tablets, capsules, injectables
• Production capacity: 1.5 m units/y

Key advantages

• Growing demand
• Creation of import-substituting productions
• Applying modern technologies
• Sufficient profitability of the project

Investment opportunities

• Debt financing
• Strategic partnership (equity financing)
Dolce - construction of a pharmaceutical plant

Background

• Construction of a pharmaceutical plant by Dolce company
• Total project cost: $9 m
• Capital structure: equity – 50%, debt – 50%
• Implementation period: 36 months
• Products: gloves, surgical, diagnostic kits for aorto-coronary bypass surgery, products for gynecological examinations

Key advantages

• Growing demand
• Applying modern technologies
• Sufficient profitability of the project

Investment opportunities

• Debt financing
• Strategic partnership (equity financing)
Network of pharmaceutical warehouses

**Background**

- Network of pharmaceutical warehouses in Astana, Almaty, Shymkent, Atyrau
- Total project cost: $115 m
- Capital structure: equity – 30%, debt – 70%
- Implementation period: 24 months

**Key advantages**

- Applying modern technologies
- Sufficient profitability of the project

**Investment opportunities**

- Debt financing
- Strategic partner (equity financing)
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Western Sayak Titanium-Magnetite Project

Background

• Exploration, mining and processing of titanium-magnetite ores of the Western Sayak deposit in Karaganda region

• Mineral resources (estimate):
  — high-grade ores – up to 50 m ton grading average 45-63% Fe
  — low-grade ores – up to 400 m ton grading average 25-30% Fe

• Project production capacity: 3 m ton/y

• Planned finished goods: iron ore concentrate

• Total project cost (approx.): $197 m

• Implementation period: 2012 – 2020

Key advantages

• Increased production of iron ore concentrates in Kazakhstan

• Applying modern energy-efficient and resource saving technologies

• Sufficient profitability of the project

Investment opportunities

• Strategic partner (equity financing)
Tuyuk-Temirlik Copper Project

Background

• Exploration, mining and processing of copper ores of the Tuyuk-Temirlik copper ore field in Almaty region
• Mineral resources (forecasted): up to 5 m ton of copper (average copper grade 0.7-1.3%)
• Project production capacity: 5 m ton/y
• Planned finished goods: copper concentrate
• Total project cost (approx.): $500 m
• Implementation period: 2012 – 2021

Key advantages

• Increased production of copper concentrates in Kazakhstan
• Applying modern energy-efficient and resource saving technologies
• Sufficient profitability of the project

Investment opportunities

• Debt financing
• Strategic partner (equity financing)
Eshkeolmes Gold Project

Background

• Exploration, mining and processing of gold and copper ores of the Eshkeolmes deposit in Akmola region

• Mineral resources (forecast):
  – gold – up to 2.5 ton
  – copper – up to 18,700 ton

• Project production capacity: 62 th ton/y

• Planned finished goods: copper concentrate containing gold

• Total project cost (approx.): $5 m

• Implementation period: 2012-2015

Key advantages

• Increased production of copper concentrates in Kazakhstan

• Applying modern energy-efficient and resource saving technologies

• Sufficient profitability of the project

Investment opportunities

• Debt financing

• Strategic partner (equity financing)
Predgorny Ketmen Gold Project

Background

- Exploration, mining and processing gold of the Predgorny Ketmen deposit in Almaty region
- Mineral resources (estimate): up to 10 ton of gold
- Project production capacity: 43 th m³ of sand/y
- Planned finished goods: gold
- Total project cost (approx.): $6.2 m
- Implementation period: 2012 – 2018

Key advantages

- Increased production of gold based products in Kazakhstan
- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project

Investment opportunities

- Debt financing
- Strategic partner (equity financing)
**Exploration of manganese ore (Zhaksylyk)**

**Background**

- Exploration of manganese ore in Akmola region
- Total project cost: $7.3 m
- Implementation period: 2012-2014
- Capacity: 200 th ton/y
- Reserves: 200 th ton of oxide of manganese ore and 2 m ton of primary manganese ore

**Key advantages**

- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project

**Investment opportunities**

- Debt financing
- Strategic partnership (equity financing)
Chernigov coal field

**Background**

- Exploration and mining of coal in Kostanai region
- Total project cost: $66.1 m
- Implementation period: 2012-2017
- Capacity: 80 m liter/y
- Stocks: up to 45.2 m ton of lignite

**Key advantages**

- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project

**Investment opportunities**

- Debt financing
- Strategic partnership (equity financing)
Background

- Exploration of Satimola minefield in the Western Kazakhstan region (Bazarsholanski district)
- Total project cost: $20-50 m

Key advantages

- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project

Investment opportunities

- Strategic partnership
- Transfer of technology
Extraction of borate ores

Background

- Exploration of borate ores at Inderskoe minefields in Atyrau region
- Total project cost: $10-30 m
- Proven reserves of borate ores are 1.9 m ton

Key advantages

- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project

Investment opportunities

- Strategic partnership
- Transfer of technology
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Float Glass Production Plant

**Project Overview**

- Production Capacity: 175,000 ton per year
- Total project cost: $115.5 mln
- Financing Structure: Equity – 35%, Debt – 65%
- Project Implementation Period: 2012-2014

**Key advantages**

- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project
- Development of export oriented and import substituting production
- Creation of new jobs

**Investment opportunities**

- Debt financing
- Strategic partnership (equity financing)
Steel Reinforcement Bar Production Plant

Project Overview

• Production Capacity: 105,000 ton per year
• Total project cost: $58,3 mln.
• Financing Structure: Equity – 30%, Debt – 70%
• Project Implementation Period: 2012-2013

Key advantages

• Applying modern production technologies
• Sufficient profitability of the project
• Development of import substituting production
• Creation of new jobs

Investment opportunities

• Debt financing
• Strategic partnership (equity financing)
Glass Processing Plant

Project Overview

• Main objective of the project is construction of plant for industrial processing of flat glass and for production of low-e insulated glass.

• Production Capacity: 300,000 square meters per year

• Total project cost: $14.3 mln.

• Financing Structure: Equity – 55%, Debt – 45%

• Project Implementation Period: 2012-2013

Key advantages

• Applying modern energy-efficient and resource saving technologies

• Sufficient profitability of the project

• Development of import substituting production

• Creation of new jobs

Investment opportunities

• Debt financing

• Strategic partnership (equity financing)
Manufacturing tissue based hygiene products

Background

• Total project cost: $42.5 m
• Capital structure: equity – 15%, debt – 85%
• Implementation period: 2013-2014

Key advantages

• Applying modern energy-efficient and resource saving technologies
• Sufficient profitability of the project

Investment opportunities

• Debt financing
• Strategic partnership (equity financing)
Assembly production of elevators and elevator equipment

**Background**
- Project cost: $10 m
- Project capacity: 1,000 units
- Implementation period: 2013-2014

**Key advantages**
- Sufficient profitability of the project
- Export oriented production

**Investment opportunities**
- Transfer of technology
- Strategic partnership (equity financing)
- Debt financing
Production of air-water heat pumps

Background
- Project cost: $2,4 m
- Project capacity: max 1,000 units per year
- Capital structure: debt – 50%, equity - 50%
- Implementation period: 2013

Key advantages
- Applying modern energy-efficient and resource saving technologies
- Sufficient profitability of the project

Investment opportunities
- Debt financing
- Strategic partnership (equity financing)
Production of paint products

Background

- Project cost: $4.6 m
- Production capacity: 16 ton per year
- Capital structure: equity – 70%, debt – 30%
- Implementation period: 2013

Key advantages

- Partial import substitution
- Sufficient profitability of the project

Investment opportunities

- Debt financing
- Strategic partnership (equity financing)
Background

- Project cost: $9,5 m
- Capacity: 100 ton per year
- Capital structure: equity – 80%, debt – 20%
- Implementation period: 2013

Key advantages

- Implementation of modern technologies for the efficient use of secondary raw materials
- Improve the environmental situation in the region
- Sufficient profitability of the project

Investment opportunities

- Debt financing
- Strategic partnership (equity financing)
Construction of house-building plant in Aktau

Background

- Project cost: $10.5 m
- Capacity: 300 000 m² per year
- Capital structure: equity – 100%
- Implementation period: 2013

Key advantages

- Facilitate the implementation of the state program "Affordable Housing 2020"
- Implement the technology transfer from SPANCRETE ® (USA)
- Sufficient profitability of the project

Investment opportunities

- Strategic partnership (equity financing)
Disclaimer

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